ORDINANCE OF THE CITY OF BAYONNE, COUNTY OF HUDSON
APPROVING A FINANCIAL AGREEMENT WITH 957 BROADWAY
URBAN RENEWAL, LLC

WHEREAS, on the basis of a preliminary investigation and recommendation of
the Planning Board of the City of Bayonne (the “Planning Board”) pursuant to the
Local Redevelopment and Housing Law, N.J.S.A. 40A:12A-1 et seq., the City
Council of the City of Bayonne (the “City Council”) determined that certain property
known as 957-965 Broadway and 9-15 W 46th St. Bayonne NJ, and designated as
Block 77 Lots 16 thru 24, on the Tax Map of the City of Bayonne (the “City”), and
all air rights and riparian rights attached or associated with those parcels, should
be classified as a redevelopment area in accordance with N.J.S.A. 40A: 12A-5 (the
“Redevelopment Area”); and

WHEREAS, at the discretion of the City Council, the Planning Board
prepared and recommended adoption of a proposed redevelopment plan; and

WHEREAS, on April 22, 2015, the Municipal Council of the City of Bayonne
(the “Municipal Council”) passed a Resolution designating the property at 957-965
Broadway and 9-15 W 46th St. Bayonne NJ and also designated as Block 77 Lots
16 thru 24, Lot 2 as an “area in need of redevelopment” under the Redevelopment
Law (the “Redevelopment Area”) in accordance with the provisions of N.J.S.A. 40A:
12A-6 of the Redevelopment Law; and

WHEREAS, in August 2016 the Municipal Council adopted an Ordinance (O-
15-25) adopting a Redevelopment Plan for the aforesaid Redevelopment Area; and

WHEREAS, the Redevelopment Plan calls for the Redevelopment Area to be
developed as a mixed use residential and ground floor commercial space and
associated uses, including parking; and

WHEREAS, 957 Broadway Urban Renewal, LLC proposes to construct up to 91
residential apartment units, along with approximately 8,576 sf of ground floor
commercial space and associated parking and improvements (the “Project”) in the
project area;

WHEREAS, 957 Broadway Urban Renewal, LLC has applied to the City Council
for tax exemption pursuant to the New Jersey Long Term Tax Exemption Law,
N.J.S.A. 40A:20-1 et seq. (the “Exemption Law”) with respect to the Project; and

WHEREAS, the City Council finds that the requested tax exemptions will
benefit the City and its inhabitants by furthering the redevelopment of the property
which had remained underutilized and in disrepair for many years, and that the
benefits would substantially outweigh the costs, if any, associated with the tax
exemptions; and
WHEREAS, the City Council further finds that the requested tax exemptions are important to the City and that without the incentive of the tax exemptions, it is unlikely that the Project will be undertaken; and

WHEREAS, as part of its application for a tax exemption, 957 Broadway Urban Renewal, LLC has submitted a form of Financial Agreement (the “Financial Agreement”) providing for payments in lieu of taxes, a copy of which is attached to this Ordinance; and

WHEREAS, 957 Broadway Urban Renewal, LLC has presented to this body certain financial information, copies of which are attached as exhibits to this Ordinance; and

WHEREAS, the City Council deems it to be in the best interest of the City to pass an Ordinance authorizing the City to enter into the proposed Financial Agreement with 957 Broadway Urban Renewal, LLC on the terms and conditions stated in the applicable form of Financial Agreement attached to this Ordinance;

NOW THEREFORE, be it Ordained that the City Council of the City of Bayonne does hereby adopt the tax exemptions for 957 Broadway Urban Renewal, LLC as follows:

Section 1. The development of the Project is hereby approved for the grant of a tax exemption under the Exemption Law by virtue of, pursuant to, and in conformity with the provisions of the Exemption Law.

Section 2. The Mayor is hereby authorized to execute the Financial Agreement with 957 Broadway Urban Renewal, LLC in substantially the form attached hereto and subject to any further review, analysis or modifications that counsel may deem appropriate.

Section 3. During the term of the tax exemption with respect to 957 Broadway Urban Renewal, LLC there shall be paid to the City in lieu of any taxes to be paid on the improvements of the Project, an annual service charge determined as provided in the Financial Agreement.

Section 4. Counsel is authorized to prepare, and the Mayor is hereby authorized to execute, any additional documents that may be necessary to implement and carry out the intent of the Financial Agreement.

JFCjc
January 18, 2017

Municipal Council
City of Bayonne
630 Avenue C
Bayonne, NJ 07002

RE: FINANCIAL AGREEMENT
BY AND BETWEEN
THE CITY OF BAYONNE
& 957 BROADWAY
URBAN RENEWAL LLC
BLOCK: 77    LOT: 16-24

Dear Council Members:

Please be advised that I am in receipt of an application for a Financial Agreement from 957 BROADWAY URBAN RENEWAL LLC for the property at 9,11, 13 and 15 West 46th Street and 957,959, 961, 963 and 965 Broadway. I would ask that you consider this application at your next council meetings. I have also attached a copy of the proposed financial agreement for your consideration.

Very truly yours,

[Signature]
James M. Davis, Mayor

JMDjd
THE UNDERSIGNED ON BEHALF OF THE APPLICANT HEREBY CERTIFIES TO THE CITY OF BAYONNE THE INFORMATION SUBMITTED IN SUPPORT OF A LONG TERM TAX EXEMPTION:

1. **Name of Applicant is:**

   957 Broadway Urban Renewal, LLC

   Attach to this Application as **Exhibit A** is a copy of the State of New Jersey entity formation documents. The State of New Jersey confirmation of the Applicant’s status as a qualified urban renewal entity will be forwarded shortly.

2. **Address of Applicant is:**

   534 Broadway

   Bayonne, New Jersey 07002

3. **Identification of Property:**

   a. The street address of the proposed project site (hereinafter referred to as the “**Property**”), according to latest tax map is:

   The Land is currently identified as 9, 11, 13 and 15 West 46th Street and 957, 959, 961, 963 and 965 Broadway, Bayonne, New Jersey 07002

   b. The Tax Block (s) and Lot number(s) according to the current City of Bayonne Tax Maps is/are:

   Tax Block 77, Lots 16 – 24

   c. Metes and Bounds description of the Property is attached to this Application as **Exhibit B**.

   d. Attached as **Exhibit C** is a copy of the survey of the Property.
4. The Property Assessment and Current Tax Status:

a. CURRENT ASSESSMENT

<table>
<thead>
<tr>
<th>Block</th>
<th>Lot</th>
<th>Land</th>
<th>Improvement</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
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<td>$119,900</td>
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<td>77</td>
<td>24</td>
<td>$163,300</td>
<td>$88,300</td>
<td>$251,600</td>
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</table>

b. CURRENT TAX STATUS

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<th>Block</th>
<th>Lot</th>
<th>Real Property Tax Balance</th>
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<tbody>
<tr>
<td>77</td>
<td>16</td>
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<tr>
<td>77</td>
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<tr>
<td>77</td>
<td>18</td>
<td>Current</td>
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<td>19</td>
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<td>Current</td>
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<td>Current</td>
</tr>
<tr>
<td>77</td>
<td>24</td>
<td>Current</td>
</tr>
</tbody>
</table>

c. If the Property upon which the proposed project will be developed and constructed consists of more than one (1) tax lot on the current tax assessment map, the Applicant hereby represents to the Mayor
and Council that application will simultaneously herewith apply to the Tax Assessor in writing for a merger of the lots into one or more lots, as proper land assessment requires. The Applicant’s failure to make such petition shall permit the Tax Assessor to make a merger of tax lots in a manner deemed appropriate to him and the Applicant shall be bound thereby.

5. Type of Abatement Requested:

a. ______ Long Term Commercial/Industrial Project with an Annual Service Charge equal to 15% of Annual Gross Revenue (N.J.S.A. 40A:20-12).

b. ______ Long Term Commercial/Industrial Project with an Annual Service Charge equal to two (2%) percent of Total Project Cost (as defined in N.J.S.A. 40A:20-12).

c. _____ X _____ Long Term Mixed Use (Residential/Commercial) Project with an Annual Service Charge equal to twelve (12%) percent of the Annual Gross Revenue for the first stage and thirteen percent (13%) of the Annual Gross Revenue or a percentage of taxes otherwise due (whichever is higher) for the second through fifth stages. The Applicant seeks a Long Term Tax Abatement for a period of thirty (30) years from the Effective Date of the Financial Agreement or twenty-five (25) years from Annual Service Charge Start Date for the Project. See proposed Financial Agreement attached as Exhibit D.

The Applicant shall attach hereto as Exhibit E the Architect’s Certification as to the estimated construction costs for the proposed Project.

d. If the Annual Service Charge is based upon a percentage of Annual Gross Revenues anticipated to be received from the Project, the Applicant shall attach hereto as Exhibit F a projected Financial Plan for the Project outlining a schedule of rents, the estimated expenditures for operation and maintenance, payments for interest, amortization of debt and reserves, and payments to the municipality to be made pursuant to a financial agreement to be entered into with said municipality.

6. Description of the Proposed Project:

The Project complies with all requirements of the applicable Redevelopment Plan and all applicable ordinances. It shall consist of the development and construction of a brick and glass multi-story residential structure containing ninety-one (91) residential dwelling units as shown on the plans attached hereto as Exhibit G.

In addition, the Project will include the development and construction of approximately 8,576 square feet of ground floor commercial/“active use” space.
The building will provide approximately one hundred fifty (150) vehicular parking spaces within a structured parking facility.

The Project will also include a business center, fitness area, roof top terraces, and a swimming pool for the residents and ample open space.

7. **Method of financing project:**
The development and construction of the Project shall be by a combination of equity contributed by the Redeveloper and third party debt based financing.

8. **Project Schedule and Estimated Completion Date:**
It is anticipated that Project construction will commence in Spring 2017 and will be completed by the end of Spring 2019.

9. **Disclosure of Entity Ownership:**
   a. **Name of Corporation, Partnership, or Entity:**

534 Broadway, Bayonne, New Jersey 07002

b. **Corporate Offices:**

534 Broadway, Bayonne, New Jersey 07002

c. **Name of statutory agent and address:**

Michael Miceli, Esq., c/o Weiner Law Group LLP, 629 Parsippany Road, Parsippany, New Jersey 07054
d. Incorporated or formed in the State of New Jersey

The following represents the names and addresses of all stock holders or partners owning any interest in the above corporation or partnership. If one or more of the above names in itself a corporation, partnership or entity, I have annexed hereto the names and addresses of anyone owning any interest therein.

<table>
<thead>
<tr>
<th>Name of Officers Owner(s)</th>
<th>Address</th>
<th>Percent Owned</th>
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See Owners’ Organizational Chart attached hereto as Exhibit H.

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</table>

e. Name of Directors

Lance Lucarelli (Managing Member)

[LIST ADDITIONAL DIRECTORS]

10. All Officers and Owners of the Applicant who have interest in any other current long term tax abatement with the City of Bayonne are:

<table>
<thead>
<tr>
<th>Name</th>
<th>Name of Urban Renewal Corp.</th>
</tr>
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<tbody>
<tr>
<td>None</td>
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</tbody>
</table>

957 BROADWAY URBAN RENEWAL, LLC

By: [Signature]

Name: Lance Lucarelli
Title: Managing Member
TO: State Treasurer  
RE: 957 Broadway Urban Renewal, LLC  
File #1856  
An Urban Renewal Entity

This is to certify that the attached CERTIFICATE OF FORMATION OF AN URBAN RENEWAL ENTITY has been examined and approved by the Department of Community Affairs, pursuant to the power vested in it under the "Long Term Tax Exemption Law," P.L. 1991, c.431.

Done this 28th day of October 2016 at Trenton, New Jersey.

DEPARTMENT OF COMMUNITY AFFAIRS

[Signature]

Edward M. Smith, Director  
Division of Codes and Standards

New Jersey is an Equal Opportunity Employer • Printed on Recycled paper and Recyclable.
CERTIFICATE OF FORMATION
OF
957 BROADWAY URBAN RENEWAL, LLC

This Certificate of Formation dated September 15, 2016 is being filed by the undersigned for the purposes of forming a limited liability company pursuant to the Revised Uniform Limited Liability Company Act, N.J.S.A. 42:2C-1 et seq. (the “Act”).

FIRST: The name of the limited liability company is
957 BROADWAY URBAN RENEWAL, LLC.

SECOND: The name and address of the limited liability company’s initial registered office and agent is:

Michael Miceli, Esq.
Weiner Lesniak, LLP
629 Parsippany Road
P.O. Box 438
Parsippany, NJ 07054

THIRD: The duration of the limited liability company’s existence shall be perpetual.

FOURTH: a. The purpose for which the Company is formed shall be to operate under the P.L. 1991, c. 431 (c. 40A:20-1, et seq.) and to initiate and conduct projects for the redevelopment of a redevelopment area pursuant to a redevelopment plan, or projects necessary, useful, or convenient for the relocation of residents displaced or to be displaced by the redevelopment of all or part of one or more redevelopment areas, or low and moderate income housing projects, and, when authorized by financial agreement with the municipality, to acquire, plan, develop, construct, alter, maintain or operate housing, senior citizen housing, business, industrial, commercial, administrative, community, health, recreational, educational or welfare projects, or any combination of two or more of these types of improvement in a single project, under such conditions as to use, ownership, management and control as regulated pursuant to P.L. 1991, c. 431 (c. 40A:20-1 et seq.).

b. So long as the Company is obligated under a financial agreement with a municipality made pursuant to P.L. 1991, c. 431 (c. 40A:20-1 et seq.), it shall engage in no business other than the ownership, operation and management of the project.

c. The Company has been organized to serve a public purpose, and its operations shall be directed toward: (1) the redevelopment of redevelopment areas, the facilitation of the relocation of residents displaced or to be displaced by redevelopment, or the conduct of low and moderate income housing projects; (2) the acquisition, management and operation of a project,
redevelopment relocation housing project, or low and moderate income housing project under P.L. 1991, c. 431 (c. 40A:20-1 et. seq.); and (3) shall be subject to regulation by the municipality in which its project is situated, and to a limitation or prohibition, as appropriate, on profits or dividends for so long as it remains the owner of a project subject to P.L. 1991, c. 431 (c. 40A:20-1 et. seq.).

d. The Company shall not voluntarily transfer more than 10% of the ownership of the project or any portion thereof undertaken by it under P.L. 1991, c. 431 (c. 40A:20-1 et. seq.), until it has first removed both itself and the project from all restrictions of P.L. 1991, c. 431 (c. 40A:20-1 et. seq.) in the manner required by P.L. 1991, c. 431 (c. 40A:20-1 et. seq.) and, if the project includes housing units, has obtained the consent of the Commissioner of Community Affairs to such transfer, with the exception of transfer to another urban renewal entity, as approved by the municipality in which the project is situated, which other urban renewal entity shall assume all contractual obligations of the transferor entity under the financial agreement with the municipality. The Company shall file annually with the municipal governing body a disclosure of the persons having an ownership interest in the project, and of the extent of the ownership interest of each. Nothing herein shall prohibit any transfer of the ownership interest in the Company itself provided that the transfer, if greater than 10 percent, is disclosed to the municipal governing body in the annual disclosure statement or in correspondence sent to the municipality in advance of the annual disclosure statement referred to above.

e. That the Company is subject to the provisions of section 18 of the Law (c. 40A:12-18) respecting the powers of the municipality to alleviate financial difficulties of the urban renewal entity or to perform actions on behalf of the entity upon a determination of financial emergency.

f. Any housing units constructed or acquired by the Company shall be managed subject to the supervision of, and rules adopted by, the Commissioner of Community Affairs.”

FIFTH:
The limited liability company has one or more members.

This certificate complies with the requirements of the Act. The undersigned person represents that he is authorized to sign this form on behalf of the Company.

Dated: September 15, 2016

[Signature]
EXHIBIT B
Description of
957-965 Broadway
11-17 West Forty Sixth Street
Lots 16-24 in Block 77
On Tax Maps of
City of Bayonne, Hudson County, New Jersey

BEGINNING at the corner formed by the intersection of the westerly sideline of Broadway and the northerly sideline of West Forty-Sixth Street; thence running

1) Westerly along the said northerly sideline of West Forty-Sixth Street, North 47 degrees 40 minutes 00 seconds West, 205.56 feet to a point, thence

2) North 42 degrees 20 minutes 00 seconds East, 100.00 feet to a point, thence

3) South 47 degrees 40 minutes 00 seconds East, 105.56 feet to a point, thence

4) North 42 degrees 20 minutes 00 seconds East, 25.00 feet to a point, thence

5) South 47 degrees 40 minutes 00 seconds East, 100.00 feet to a point on the aforesaid Westerly sideline of Broadway, thence

6) Southerly along said sideline, South 42 degrees 20 minutes 00 seconds West, 125.00 feet to the POINT AND PLACE OF BEGINNING.

The above described parcel contains 23,066 square feet or 0.530 acres of land.

The above description is written in accordance with a survey prepared by Pronesti Surveying, Inc. dated January 20, 2015, last revised March 10, 2015.

Michael Pronesti, P.L.S.
New Jersey License No. 37605
EXHIBIT C
EXHIBIT D
FINANCIAL AGREEMENT

BY AND BETWEEN

THE CITY OF BAYONNE

AND

957 BROADWAY URBAN RENEWAL, LLC

DATED AS OF ___, 2017
FINANCIAL AGREEMENT

THIS FINANCIAL AGREEMENT (hereinafter this “Agreement”), made this ___ day of _______, 2016, (the “Effective Date”) by and between 957 Broadway Urban Renewal, LLC an urban renewal entity qualified to do business under the provisions of the Long Term Tax Exemption Law, N.J.S.A. 40A:20-1 et seq., as amended and supplemented (the “Long Term Tax Exemption Law”), with offices at 534 Broadway, Bayonne, New Jersey 07002 (the “Entity”) and the CITY OF BAYONNE, a municipal corporation in the County of Hudson and the State of New Jersey (the “City”), and together with the Entity, the “Parties” or “Party”).

WITNESSETH:

WHEREAS, the Entity is the owner of the property identified on the Tax Maps of the City as Block 77, Lots 16-24 and more particularly described by the metes and bounds description (the “Property”) as set forth in the application submitted by the Entity for tax exemption (the “Application”); and

WHEREAS, the Property is located within an Urban Enterprise Zone pursuant to N.J.S.A. 52:27H-61 et seq. and within the Resnick’s Redevelopment Area (the “Redevelopment Area”), which has been designated as an area in need of redevelopment pursuant to the Local Redevelopment and Housing Law, N.J.S.A. 40A:12A-1 et seq., as amended and supplemented (the “Local Redevelopment and Housing Law”); and

WHEREAS, pursuant to N.J.S.A. 40A:12A-7, on August ___, 2016, the City duly adopted O-15-25 approving the redevelopment plan entitled “Redevelopment Plan, Block 77, Lots 16-24, 957-965 Broadway, 9-15 West 46th Street” as amended by such ordinance (and as same may be further amended from time to time, the “Redevelopment Plan”) for the Redevelopment Area; and

WHEREAS, the proposed project to be undertaken on the Property consists of the construction of ninety-one (91) residential units and 8,576 s.f. of ground floor commercial space as approved by the City of Bayonne Planning Board on April 6, 2016 and memorialized in Resolution P-16-004 on April 12, 2016 (the “Project”); and

WHEREAS, the Entity has submitted the Application to the City for the approval of an exemption for the Project pursuant to the Long Term Tax Exemption Law, which application is attached hereto as Exhibit A; and

WHEREAS, on December ___, 2016, the Municipal Council finally adopted an ordinance “Ordinance of the City of Bayonne, County of Hudson, New Jersey” approving the Application and Agreement for tax exemption of 957 Broadway Urban Renewal, LLC for the construction of the Project, a copy of which is attached hereto as Exhibit B (the “Ordinance”); and

WHEREAS, the City has undertaken a policy to encourage jobs, both construction related and permanent, and has determined to suspend certain affordable housing requirements in furtherance of such policy; and

WHEREAS, the City made the following findings with respect to the Project:

PILOT Financial Agreement - Template
A. Relative Benefits of the Project:

i. The Project Site will hasten the improvement of previously underutilized property. The Project will generate significant amounts of new (otherwise unavailable) municipal revenues through the Annual Service Charge and water/sewer fees. In light of market conditions and other economic factors (including the extraordinary remediation and other development costs) impacting this Project, it is not financially feasible to undertake the development of this Project in the absence of the tax exemption. Accordingly, without the incentive the tax exemption, it is unlikely that the Project would be undertaken. Without the Project, the benefits described above would not be realized.

B. Assessment of the Importance of the tax exemption in obtaining development of the Project and influencing the locational decisions of probable occupants:

i. The tax exemption permits the development of underutilized property and provides a stream of revenue in the form of the Annual Service Charges. The relative stability and predictability of the Annual Service Charges will allow the owners and, by extension, the occupants, of the Project to stabilize their expenses, which will ensure the likelihood of the success of the Project and ensure that it will have a positive impact on the surrounding area. Further, the relative stability and predictability of the Annual Service Charge makes the Project more attractive to investors and lenders needed to finance the Project. The tax exemption permits the development of the Project in an area that cannot otherwise be developed by reducing the expenses associated with the operation of the Project. Reduced expenses allows for more competitive rents in an otherwise less desirable location. As a result, the locational decisions of the probable tenants will be influenced positively by the tax exemption.

NOW, THEREFORE, in consideration of the mutual covenants herein contained and for other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, it is mutually covenanted and agreed as follows:
ARTICLE I

GENERAL PROVISIONS

SECTION 1.01 Governing Law.

This Agreement shall be governed by the provisions of (a) the Long Term Tax Exemption Law, the Local Redevelopment and Housing Law, (b) the Ordinance, and (c) all other Applicable Laws. It is expressly understood and agreed that the City expressly relies upon the facts, data, and representations contained in the Application in granting this tax exemption.

SECTION 1.02 General Definitions.

The following terms shall have the meanings assigned to such term in the preambles hereof:

Agreement
Application
City
Entity
Effective Date
Local Redevelopment and Housing Law
Long Term Tax Exemption Law
Ordinance
Party/Parties
Project
Property
Redeveloper
Redevelopment Agreement
Redevelopment Area
Redevelopment Plan

Unless specifically provided otherwise or the context otherwise requires, the following terms when used in this Agreement shall mean:

Administrative Fee – The annual fee paid to the City by the Entity, as set forth in Section 4.06 of the Agreement.

Allowable Net Profit - The amount arrived at by applying the Allowable Profit Rate to Total Project Cost pursuant to the provisions of N.J.S.A. 40A:20-3(b).

Allowable Profit Rate - The greater of (a) twelve percent (12%) or (b) the percentage per annum arrived at by adding one and one-quarter percent (1 1/4%) to the annual interest percentage rate payable on the Entity's initial permanent mortgage financing. If the initial permanent mortgage is insured or guaranteed by a governmental agency, the mortgage insurance premium or similar charge shall be considered as interest for this purpose. If there is no permanent mortgage financing, or if the financing is internal or undertaken by a related party, the Allowable Profit Rate shall be the greater of (x) twelve percent (12%) or (y) the percentage per annum arrived at.
by adding one and one-quarter percent (1\%\%) to the interest rate per annum that the City
determines to be the prevailing rate of mortgage financing on comparable improvements in the
county. The provisions of N.J.S.A. 40A:20-3(b) are incorporated herein by reference.

Annual Gross Revenue – Pursuant to N.J.S.A. 40A:20-3(a), the annual gross revenue shall be
calculated as one hundred percent (100%) of the rental charges generated from residential units
of the Project and one hundred percent (100%) of the application fees, pet fees, parking fees,
floor or view premiums, health club fees and any other charges that may be collected from
tenants of the Project.

Annual Service Charge - The amount the Entity has agreed to pay the City, or its designee,
pursuant to Article IV for municipal services supplied to the Project, which sum, after
appropriate credit for Land Taxes, is in lieu of any taxes on the Improvements to the property,
which amount shall be prorated in the year in which the Annual Service Charge begins and the
year in which the Annual Service Charge terminates.

Annual Service Charge Start Date – The Annual Service Charge Start Date shall be the date of
the Certificate of Occupancy for the first residential unit.

Applicable Law – All federal, State and local laws, ordinances, approvals, rules, regulations and
requirements applicable thereto including, but not limited to, the Local Redevelopment and
Housing Law, the Long Term Tax Exemption Law, as applicable, relevant construction codes
including construction codes governing access for persons with disabilities, and such zoning,
sanitary, pollution and other environmental safety ordinances, laws and such rules and
regulations thereunder, including all applicable environmental laws, applicable federal and State
labor standards and all applicable laws or regulations with respect to the payment of prevailing
wages.

Auditor's Report - A complete financial statement outlining the financial status of the Project (for
a period of time as indicated by context), which shall also include a certification of Total Project
Cost and clear computation of Net Profit as provided in N.J.S.A. 40A:20-3(c). The contents of
the Auditor's Report shall have been prepared in conformity with generally accepted accounting
principles. The Auditor's Report shall be certified as to its conformance with such principles by
a certified public accountant who is licensed to practice that profession in the State of New
Jersey.

Certificate of Occupancy - A Temporary or Permanent Certificate of Occupancy, as such term is
defined in the New Jersey Administrative Code issued by the City as authorizing occupancy of a
building, in whole or in part, pursuant to N.J.S.A. 52:27D-133.

County – The County of Hudson.

Debt Service - the amount required to make annual payments of principal and interest or the
equivalent thereof on any construction mortgage, permanent mortgage or other financing
including returns on institutional equity financing and market rate related party debt for a project
for a period equal to the term of the tax exemption granted by this Agreement.
Default - A breach or the failure of either Party to perform any obligation imposed upon such Party by the terms of this Agreement, or under Applicable Law, beyond any applicable grace or cure periods after written notice of such failure.

Default Notice – As defined in Section 15.02.

Financial Plan – The financial plan attached to the Exemption (PILOT) Application.

Improvements - Any building, structure or fixture permanently affixed to the Land and to be constructed and exempt under this Agreement.

In Rem Tax Foreclosure - A summary proceeding by which the City may enforce the lien for taxes due and owing by a tax sale in accordance with the provisions of N.J.S.A. 54:5-1 et seq.

In Rem Tax Foreclosure Act – N.J.S.A. 54:5-104.29 et seq., as the same may be amended or supplemented from time to time.

Land – The real property, but NOT the Improvements, known as Block 77, Lots 16-24 on the tax maps of the City of Bayonne, New Jersey, and more particularly described by the metes and bounds description set forth in Exhibit B to the Application.

Land Taxes - The amount of taxes assessed on the value of the Land, in the event it is determined that the Land is not exempt, exclusive of the value of any Improvements related thereto, in accordance with Applicable Laws.

Land Tax Payments - Payments made on the quarterly due dates, including approved grace periods, if any, for Land Taxes as determined by the Tax Assessor and the Tax Collector.

Lease Up Expiration – The Lease Up Period shall expire eighteen (18) months after the issuance of the first Certificate of Occupancy for any residential unit in the Project (the “Lease Up Expiration”) regardless of whether all of the residential units have received a Certificate of Occupancy.

Lease Up Period – That period of time, beginning on the date of the issuance of the first Certificate of Occupancy (Temporary or Permanent) allowing occupancy of any residential unit in the Project and ending on the date of the Lease Up Expiration. During the Lease Up Period the Entity shall pay to the City the greater of:

(a) A sum calculated as follows: (1) the total amount of the estimated Annual Service Charge for all residential units in the Project, as estimated by the Entity in its Tax Exemption (PILOT) Application, shall be divided by the number of all proposed residential units in the Project in order to obtain the estimated Annual Service Charge on a per residential unit basis; (2) the estimated per unit Annual Service Charge will again be divided by twelve (12) in order to calculate the monthly amount of the Annual Service Charge on a per residential unit basis; and (3) the resulting amount shall be multiplied by the number of residential units having been issued a Certificate of Occupancy, irrespective of whether the residential unit is actually occupied or generates any rental revenue. The payment shall be calculated as of the 1st day of the month during the Lease Up Period; or
(b) A monthly amount equal to the minimum annual service charge divided by 12.

Material Conditions – As defined in Section 4.06 below.

Minimum Annual Service Charge – The amount of the total taxes levied against the Property (Land and Improvements) in the last full year prior to this agreement. Notwithstanding any provision of the Agreement to the contrary, the Annual Service Charge shall never be reduced below the Minimum Annual Service Charge through any tax appeal on the Land and/or Improvements or any other legal proceeding regarding the Project during the period that this Agreement is in force and effect. See Section 4.03 below.

Net Profit – The Annual Gross Revenue of the Entity pertaining to the Property, less all operating and non-operating expenses of the Entity, all determined in accordance with generally accepted accounting principles and the provisions of N.J.S.A. 40A:20-3(c), which includes, but is not limited to, the Debt Service and an annual amount sufficient to amortize (utilizing the straight line method-annual amounts) the Total Project Cost over the term of the exemption granted pursuant to this Agreement as well as all other expenses permitted under the provisions of N.J.S.A. 40A:20-3(c).

Partial Assessment – Assessment upon a partially completed improvement, that is, an improvement that is partially constructed as of October 1 of the pre-tax year and has not at that time received a temporary or permanent certificate of occupancy allowing the start of the exemption period and the Annual Service Charge under this agreement.

Site Plan – The approved site plan referenced in the resolution of the Bayonne Planning Board dated April 12, 2016 and memorialized in Resolution P-16-004.

State – The State of New Jersey.

Tax Assessor – The City tax assessor.

Tax Collector – The City tax collector.

Tax Sale Law – N.J.S.A. 54:5-1 et seq., as the same may be amended or supplemented from time to time.

Termination – Expiration of the term of this Agreement in accordance with Section 3.01 or any action or omission which by operation of the terms of this Agreement shall cause the Entity to relinquish or forfeit the tax exemption granted pursuant to this Agreement.

Total Project Cost – The total cost of construction and/or rehabilitation of the Project through the date a Certificate(s) of Occupancy is issued for the entire Project, which categories of cost are as defined in N.J.S.A. 40A:20-3(h). There shall be included in Total Project Cost the actual costs incurred to construct the Improvements which are specifically described in the Application.

SECTION 1.03 Interpretation and Construction.
In this Agreement, unless the context otherwise requires:

A. The terms “hereby”, “hereof”, “hereto”, “herein”, “hereunder” and any similar terms, as used in this Agreement, refer to this Agreement, and the term “hereafter” means after, and the term “heretofore” means before the date of delivery of this Agreement.

B. Words importing a particular gender mean and include correlative words of every other gender and words importing the singular number mean and include the plural number and vice versa.

C. Words importing persons mean and include firms, associations, partnerships (including limited partnerships), trusts, corporations, limited liability companies and other legal entities, including public or governmental bodies, as well as natural persons.

D. Any headings preceding the texts of the several Articles and Sections of this Agreement, and any table of contents or marginal notes appended to copies hereof, shall be solely for convenience of reference and shall not constitute a part of this Agreement, nor shall they affect its meaning, construction or effect.

E. Unless otherwise indicated, all approvals, consents and acceptances required to be given or made by any person or Party hereunder shall not be unreasonably withheld, conditioned, or delayed.

F. All notices to be given hereunder and responses thereto shall be given, unless a certain number of days is specified, within a reasonable time, which shall not be less than ten (10) days nor more than twenty (20) days, unless the context dictates otherwise.

G. All exhibits referred to in this Agreement and attached hereto are incorporated into this agreement and made a part hereof by reference, provided however, in the event of a conflict between the language and/or provisions of a referenced exhibit and the language and/or provisions of the body of this agreement, the language of the body of this agreement shall control.

{End of Article I}
ARTICLE II

APPROVAL

SECTION 2.01 Approval of Tax Exemption

The City has granted and does hereby grant its approval for a tax exemption for the Project in accordance with the provisions of the Long Term Tax Exemption Law on the Property. Pursuant to the Ordinance, the Improvements to be constructed and maintained by the Entity shall be exempt from taxation as provided for herein.

SECTION 2.02 Approval of the Entity

Approval is granted to the Entity based on its representation that its Certificate of Incorporation attached as Exhibit C hereto contains all the requisite provisions of law, has been reviewed and approved by the Commissioner of the Department of Community Affairs, and has been filed with, as appropriate, the Department of Treasury, all in accordance with N.J.S.A. 40A:20-5.

SECTION 2.03 Improvements to be Constructed

The Entity represents that it will construct or cause the Improvements to be constructed in accordance with the Redevelopment Plan and the Site Plan.

SECTION 2.04 Construction Schedule

The Entity agrees to diligently undertake to commence construction within three (3) months of receipt of Project financing from a lender, but in no event later than twelve (12) months of the Effective Date and diligently prosecute such construction to completion subject only to "Force Majeure". In the event the Entity does not actually commence construction within twelve (12) months of the Effective date in accordance with plans submitted to and approved by the local construction official as provided by law, then the City may terminate the Agreement upon thirty (30) days prior written notice to the Entity.

SECTION 2.05 Ownership, Management and Control

The Entity represents that it is the Owner of the Property. The Entity expressly covenants, warrants and represents that upon completion, the Project, including all Land and Improvements, shall be used, managed and operated for the purposes set forth in the Application and in accordance with the Redevelopment Plan and all Applicable Laws.

SECTION 2.06 Financial Plan

The Entity represents that the Improvements shall be financed in accordance with the representations set forth in the Financial Plan. The Application and Financial Plan set forth estimated Total Project Cost, amortization rate on Total Project Cost, the source of funds, the
interest rates to be paid on construction financing, the source and amount of paid-in capital, and the terms of any mortgage amortization.

SECTION 2.07 Affordable Housing

The Entity shall not be required to provide any affordable housing units within the project nor make any payments in lieu of such obligation. Redevelopment within the Redevelopment Area in accordance with this Plan shall not be subject to the City's affordable housing ordinances, including but not limited to any obligation to construct on-site or off-site affordable housing, or to make payments in lieu of construction.

SECTION 2.08 Non-Residential Development Fee

Any non-residential development within the redevelopment area shall comply with the Statewide Non-Residential Development Fee Act (N.J.S.A. 40:65D-8.1 et seq.), as applicable, and any payment made thereunder shall not be a set-off or credit against the Entity’s other obligations under this agreement. Payment of any required non-residential development fee is a material condition of this agreement and a failure of the Entity to make timely payment of any such fee shall be a default under this agreement.

{End of Article II}
ARTICLE III

DURATION OF AGREEMENT

SECTION 3.01 Term

This Agreement is effective on the Effective Date. So long as there is compliance with the Applicable Laws and this Agreement, it is understood and agreed by the Parties that this Agreement, including the obligation to pay Annual Service Charges under Article IV and the tax exemption granted and referred to in Section 2.01, shall remain in effect until the earlier of (i) thirty (30) years from the date of the Effective Date or (ii) twenty-five (25) years from the Annual Service Charge Start Date for the Project. The tax exemption provided for in this agreement shall only be effective during the period of usefulness of the Project following substantial completion of the project elements as defined herein, which shall be demonstrated by delivery to the Tax Assessor of a Certificate of Occupancy and shall continue in force only while the Project is leased by a corporation, association or other entity formed and operating under the Long Term Tax Exemption Law. Prior to the issuance of a Certificate of Occupancy Upon Termination, the tax exemption for the Project shall expire and the Land and Improvements shall thereafter be assessed and taxed according to the general laws applicable to other non exempt property in the City which includes partial assessment of incomplete improvements. Upon Termination all restrictions and limitations upon the Entity shall terminate upon the Entity's rendering and the City's acceptance of its final accounting, pursuant to N.J.S.A. 40A:20-13. Notwithstanding the above, the City may terminate this Agreement for the entity's failure to comply with the construction schedule as set forth in Article II above.

SECTION 3.02 Date of Termination

Upon any Termination of the tax exemption, as described in Section 3.01, the date of such Termination shall be deemed to be the last day of the fiscal year of the Entity.

SECTION 3.03 Voluntary Termination by Entity

The Entity may at any time after the expiration of one year from the completion of the Project notify the City that as of a certain date designated in the notice, it relinquishes its status under the Long Term Tax Exemption Law. Upon Termination of the Agreement, all restrictions and limitations upon the Entity shall terminate upon the Entity's rendering and the City's acceptance of its final accounting, pursuant to N.J.S.A. 40A:20-13.

{End of Article III}
ARTICLE IV

ANNUAL SERVICE CHARGE

SECTION 4.01 Annual Service Charge Consent

The Entity hereby consents and agrees to the amount of Annual Service Charge and to the liens described in this Agreement, and the Entity shall not contest the validity or amount of any such lawfully imposed lien. Notwithstanding anything herein to the contrary, the Entity's obligation to pay the Annual Service Charge shall be absolute and unconditional and shall not be subject to any defense, set-off, recoupment or counterclaim under any circumstances, including without limitation any loss of the status of the Entity as an urban renewal entity qualified under and as defined in the Long Term Tax Exemption Law, or any violation by the City of any provisions of this Agreement. The Entity's remedies shall be limited to those specifically set forth herein and otherwise provided by Applicable Law.

SECTION 4.02 Payment of Annual Service Charge

A. In consideration of the tax exemption, the Entity shall make payment of the Annual Service Charge commencing on the Annual Service Charge Start Date.

B. Payment of the Annual Service Charge shall be made to the City on a quarterly basis on February 1, May 1, August 1, and November 1 after the Annual Service Charge Start Date in accordance with the City's tax collection schedule, subject, nevertheless, to adjustment for over or underpayment within ninety (90) days after the close of each calendar year. The obligation to pay the Annual Service Charge shall continue until the Termination of the Agreement.

C. In the event that the Entity fails to timely pay the Annual Service Charge or any installment thereof, the amount past due shall bear the highest rate of interest permitted under applicable state law and then being assessed by the City against other delinquent taxpayers in the case of unpaid taxes or tax liens on land until paid.

D. In accordance with the Long Term Tax Exemption Law, specifically N.J.S.A. 40A:20-12, in the event of any change in the tax-exemption status as provided herein during any tax year, including but not limited to any Termination, the procedure for the apportionment of any taxes and/or Annual Service Charge, as the case may be, shall be the same as in the case of other changes in tax exemption status to any other property located within the City during the tax year, in accordance with Applicable Law.

SECTION 4.03 Annual Service Charge Amount

Pursuant to N.J.S.A. 40A:20-12, the Annual Service Charge shall be an amount equal to a percentage of annual gross revenues as set forth below, except that, during the Lease up period the annual service charge shall be prorated in accordance with the Lease Up Period provisions as defined in in Article I above:
(a) **Stage One:** From the date of issuance of a Certificate of Occupancy ("ASC Commencement Date") until the 13th anniversary of the ASC Commencement Date, the Annual Service Charge shall be 12% of the Annual Gross Revenue;

(b) **Stage Two:** From the first day after the 13th anniversary of the ASC Commencement Date until the 19th anniversary of the ASC Commencement Date, the Annual Service Charge shall be equal to the greater of 13% of the Annual Gross Revenue or 20% of otherwise applicable taxes;

(b) **Stage Three:** From the first day after the 19th anniversary of the ASC Commencement Date until the 23rd anniversary of the ASC Commencement Date, the Annual Service Charge shall be equal to the greater of 13% of the Annual Gross Revenue or 40% of otherwise applicable taxes;

(b) **Stage Four:** From the first day after the 23rd anniversary of the ASC Commencement Date until the 24th anniversary of the ASC Commencement Date, the Annual Service Charge shall be equal to the greater of 13% of the Annual Gross Revenue or 60% of otherwise applicable taxes;

(b) **Stage Five:** From the first day after the 24th anniversary of the ASC Commencement Date until the 25th anniversary of the ASC Commencement Date, the Annual Service Charge shall be equal to the greater of 13% of the Annual Gross Revenue or 80% of otherwise applicable taxes;

Notwithstanding the above, the Annual Service Charge shall never be less than the amount of the total taxes levied against the Property (Land and Improvements) in the last full year prior to this agreement (the "**Minimum Annual Service Charge**"). Notwithstanding any provision of the Agreement to the contrary, the Annual Service Charge shall never be reduced below the Minimum Annual Service Charge through any tax appeal on the Land and/or Improvements or any other legal proceeding regarding the Project during the period that this Agreement is in force and effect.

**SECTION 4.04 Land Subject to Taxation, Land Tax Credit**

Land Taxes shall be separately assessed for the Property and the Entity shall be obligated to make payment of Land Taxes according to the general laws applicable to all other tax ratables. The Entity is required to pay both the Land Tax Payments and the Annual Service Charge.

However, the Redevelopment Entity shall be entitled to credit for the amount, without interest, of the Land Tax Payments, made on the project area in the last four preceding quarterly installments against the Annual Service Charge in the following year, provided however, that the amount of said land tax credit allowed for any year shall not exceed the amount of the annual service charge calculated upon the project improvements for the year in which the credit is applied and shall not carry over into future years; the intent being to assure that the credit for land taxes shall by applied to the next following year only and shall never operate to reduce the amount of the "minimum annual service charge" due under this agreement.

The Entity is required to pay the full Land Tax Payments in any given year and no credits will be applied against the Annual Service Charge for partial payment of the Land Taxes. The Entity’s failure to make the requisite Annual Service Charge payment and/or the requisite Land Tax Payment in a timely manner shall constitute a violation and breach of this Agreement. The
City shall, among its other remedies, have the right to proceed against the Property pursuant to the In Rem Tax Foreclosure Act, N.J.S.A. 54:5-1, et seq. and/or may declare a Default under this Agreement upon sixty (60) days written notice to the Entity.

SECTION 4.05 Administrative Fee

The Entity shall pay a fee of five thousand dollars ($5,000) to the City on the Effective Date to offset the costs and expenses of the City associated with this agreement and the application and analysis and other costs related to same.

The Entity shall also pay annually an administrative fee to the City in addition to the Annual Service Charge. The Administrative Fee shall be computed as two percent (2%) of the greater of the Annual Service Charge or Minimum Annual Service Charge required pursuant to Section 4.04 above. This fee shall be payable and due on or before December 31st of each year, and collected in the same manner as the Annual Service Charge. In the event the Entity fails to pay the Administrative Fee when due and owing, the amount unpaid shall bear the highest rate of interest permitted under applicable New Jersey law in the case of unpaid taxes or tax liens until paid. Notwithstanding the foregoing, the City may, in its sole discretion, reduce or waive the Administrative Fee to the extent the Entity can justify a financial need for a waiver or reduction; provided, that, any reduction or waiver of the Administrative Fee by the City shall not be deemed to be a reduction or waiver of the Entity’s obligations under this Section 4.06 for the term of the this Agreement.

SECTION 4.06 Material Conditions

It is expressly agreed and understood that all payments of Annual Service Charges and any interest payments, penalties or costs of collection due thereon, Land Taxes, if applicable, and the Administrative Fee are material conditions of this Agreement (the “Material Conditions”). If any other term, covenant or condition of this Agreement, as to any person or circumstance shall, to any extent, be invalid or unenforceable, the remainder of this Agreement or the application of such term, covenant or condition to persons or circumstances other than those held invalid or unenforceable, shall not be affected thereby, and each remaining term, covenant or condition of this Agreement shall be valid and enforced to the fullest extent permitted by Applicable Law.

SECTION 4.07 No Reduction in Payment of the Annual Service Charge

Neither the amounts nor dates established for payment of the Annual Service Charge, as provided in the preceding sections shall be reduced, amended or otherwise modified during the Term of this Agreement.

SECTION 4.08 Annual Service Charges as Municipal Lien

In accordance with the provisions of the Long Term Tax Exemption Law, the Annual Service Charge shall be and constitute a continuous municipal lien on the Property and the Improvements.

SECTION 4.09 Security for Payment of Annual Service Charges
In order to secure the full and timely payment of the Annual Service Charges, the City on its own behalf reserves the right to prosecute an In Rem Tax Foreclosure action against the Property, as more fully set forth in this Agreement.

{End of Article IV}
ARTICLE V

REMEDIES

SECTION 5.01 Dispute Resolution

In the event of a breach of this Agreement by any of the Parties or a dispute arising between the Parties in reference to the terms and provisions as set forth herein, then the Parties shall submit the dispute to an arbitrator mutually selected and agreed to by the Parties. If the Parties cannot agree upon an arbitrator, then each Party shall select an arbitrator, who in turn will mutually select a third arbitrator. The arbitrator retained to resolve the dispute shall abide by the rules and regulations of arbitration as set forth and/or followed by the American Arbitration Association in the State of New Jersey in such a fashion to accomplish the purpose of said laws. Costs for said arbitration shall be paid by the non-prevailing Party. The demand for arbitration shall be filed in writing and shall be made within a reasonable time after a dispute or breach occurs. The award rendered by the arbitrator shall be final, and judgment may be entered upon it in accordance with applicable law in any court having jurisdiction thereof.

SECTION 5.02 Remedies

In the event of a Default on the part of the Entity to pay any installment of the Annual Service Charge required by Article IV, the City in addition to its other remedies, reserves the right to proceed against the Project, in the manner provided by Applicable Law, including the Tax Sale Law and the In rem Tax Foreclosure Act, and any act supplementary or amendatory thereof. Whenever the word “Taxes” appears, or is applied, directly or implied, to mean taxes or municipal liens on land, such statutory provisions shall be read, as far as it is pertinent to this Agreement, as if the Annual Service Charges were taxes or municipal liens on land. In either case, however, the Entity does not waive any defense it may have to contest the rights of the City to proceed in the above-mentioned manner.

{End of Article V}
ARTICLE VI

CERTIFICATE OF OCCUPANCY

SECTION 6.01 Certificate of Occupancy

It is understood and agreed that it shall be the obligation of the Entity to obtain all Certificates of Occupancy in a reasonably timely manner.

SECTION 6.02 Filing of Certificate of Occupancy

It shall be the responsibility of the Entity to promptly file with both the Tax Assessor and the Tax Collector a copy of any Temporary or Permanent Certificate of Occupancy issued for the Project.

Failure of the Entity to file such issued Certificate of Occupancy as required by the preceding paragraph shall not militate against any action or non-action, taken by the City, including, if appropriate retroactive billing with interest for any charges determined to be due, in the absence of such filing by the Entity.

SECTION 6.03 Issuance of Certificate of Occupancy

Subject to the terms and condition herein, the City may issue separate Certificates of Occupancy for Individual Units.

{End of Article VI}
ARTICLE VII

ANNUAL AUDITS

SECTION 7.01 Accounting System

The Entity agrees to maintain a system of accounting and internal controls established and administered in accordance with generally accepted accounting principles and as otherwise prescribed by Applicable Law.

SECTION 7.02 Periodic Reports

A. Auditor's Report: Within ninety (90) days after the close of each fiscal or calendar year, depending on the Entity's accounting basis, for the duration of this Agreement, the Entity shall submit to the Mayor, Municipal Council, the Tax Collector and the City Clerk, who shall advise those municipal officials required to be advised, and the Division of Local Government Services in the Department of Community Affairs, its Auditor's Report for the preceding fiscal or calendar year pursuant to N.J.S.A. 40A:20-3(e). The Report shall clearly identify and calculate the Net Profit for the Entity during the previous year. The Entity assumes all costs associated with preparation of the periodic reports.

B. Total Project Cost Audit: Within ninety (90) days after the final Certificate of Occupancy is issued for the Project, the Entity shall, unless this Agreement is terminated, submit to the Mayor, Municipal Council, the Tax Collector and the City Clerk, who shall advise those municipal officials required to be advised, an audit of Total Project Cost, certified as to actual construction costs in the form attached as Exhibit E to the Application.

C. Disclosure Statement: On each anniversary date of the execution of this Agreement, if there has been a change in ownership or interest from the prior year's filing, the Entity shall submit to the Mayor, Municipal Council, the Tax Collector and the City Clerk, who shall advise those municipal officials required to be advised, a disclosure statement listing the persons having an ownership interest in the Project, and the extent of the ownership interest of each and such additional information as the City may request from time to time.

SECTION 7.03 Inspection

The Entity shall permit the inspection of its property, equipment, buildings and other facilities of the Project and, if deemed appropriate or necessary, by representatives duly authorized by the City and Division of Local Government Services in the Department of Community Affairs pursuant to N.J.S.A. 40A:20-9(e). The Entity shall also permit, upon written request, examination and audit of its books, contracts, records, documents and papers relating to the Project by representatives duly authorized by the City and Division of Local Government Services in the Department of Community Affairs pursuant to N.J.S.A. 40A:20-9(e). Such inspection shall be made upon ten (10) days' written notice during the Entity's regular business hours, in the presence of an officer or agent designated by the Entity. To the extent reasonably possible, the inspection will not materially interfere with construction or operation of the Project.
SECTION 7.04 Limitation on Profits and Reserves

During the period of tax exemption as provided herein, the Entity shall be subject to a limitation of its profits and dividends pursuant to the provisions of N.J.S.A. 40A:20-15. Pursuant to N.J.S.A. 40A:20-3(b) and (c), this calculation shall be completed in accordance with generally accepted accounting principles.

The Entity shall have the right to establish a reserve against vacancies, unpaid rentals, and reasonable contingencies in an amount up to ten percent (10%) of the Annual Gross Revenues of the Entity for the last full fiscal year preceding the year and may retain such part of the excess Net Profits as is necessary to eliminate a deficiency in that reserve, as provided in N.J.S.A. 40A:20-15. The reserve shall be noncumulative.

There is expressly excluded from calculation of Annual Gross Revenue and from Net Profit as set forth in N.J.S.A. 40A:20-3 for the purpose of determining compliance with N.J.S.A. 40A:20-15 or N.J.S.A. 40A:20-16, any gain realized by the Entity on the sale of all or a portion of the Project, whether or not taxable under Applicable Law.

SECTION 7.05 Payment of Dividend and Excess Profit Charge

In the event the Net Profits of the Entity in any fiscal year shall exceed the Allowable Net Profits for such period, then the Entity, within ninety (90) days after the end of such fiscal year shall pay such excess Net Profits to the City as an additional service charge; provided, however, that the Entity may maintain a reserve as determined pursuant to aforementioned Section 7.04. The calculation of Net Profit and Allowable Net Profit shall be made in the manner required pursuant to N.J.S.A. 40A:20-3(c) and 40A:20-15.

The Parties agree that any excess Net Profit will be retained by the City as additional Annual Service Charge.

{End of Article VII}
ARTICLE VIII

ASSIGNMENT AND/OR ASSUMPTION

SECTION 8.01 Approval of Sale of Project to Entity Formed and Eligible to Operate Under Applicable Law

The Entity shall not voluntarily transfer more than ten percent (10%) of the Project (excluding leases), until it has removed itself and the Project from all restrictions under this Agreement. The Entity shall, however, be permitted to transfer all or any portion of the Project to another urban renewal entity approved by the City as follows:

A. As permitted by N.J.S.A. 40A:20-10(a), it is understood and agreed that the City, on written application by the Entity after completion of the Project, will consent to a sale of the Project and the transfer of this Agreement provided: (i) the transferee entity does not own or lease any other Project subject to long term tax exemption at the time of transfer; (ii) the transferee entity is formed and eligible to operate under the Long Term Tax Exemption Law; (iii) the Entity is not then in Default of this Agreement or the Long Term Tax Exemption Law; (iv) the Entity’s obligations under this Agreement are fully assumed by the transferee entity; (v) the transferee entity agrees to abide by all terms and conditions of this Agreement including, without limitation, the filing of an application pursuant to N.J.S.A. 40A:20-8, and any other terms and conditions of the City in regard to the Project; and (vi) the principal owners of the transferee entity possess the same or better business reputation, financial qualifications and credit worthiness as the Entity and are otherwise reputable. The Entity shall pay an administrative transfer fee equal to two percent (2%) of the then applicable Annual Service Charge for that portion of the Project being transferred for processing any such application by the Entity.

B. As permitted by N.J.S.A. 40A:20-10(c), it is understood and agreed, on written application by the Entity after the Annual Service Charge Start Date has occurred, that the City will consent to a sale to another urban renewal entity purchasing the Project in fee simple and the transfer of the tax exemption by this Agreement (reflected in a new financial agreement incorporating all the terms of this Agreement for the period remaining on the tax exemption (the “Transferee Agreement”)), provided: (i) the transferee entity does not own or lease any other Project subject to long term tax exemption at the time of transfer; (ii) the transferee entity is formed and eligible to operate under the Long Term Tax Exemption Law; (iii) the Entity is not then in Default of this Agreement or the Long Term Tax Exemption Law; (iv) the Entity’s obligations under this Agreement are fully assumed by the transferee entity in the Transferee Agreement; and (v) the transferee entity agrees to all terms and conditions of this Agreement in the Transferee Agreement. Accordingly, the applicable Annual Service Charge will be paid by the transferee entity pursuant to the Transferee Agreement. In the event that the transfer contemplated in this Section 8.01(B) is for less than the whole of the Project, the Annual Service Charge to be paid each by the Entity and the transferee entity after the transfer shall be pro-rated based on the land area being transferred compared to the total land area for the Project. The Entity shall pay an administrative transfer fee equal to two percent (2%) of the then applicable Annual Service Charge for that portion of the Project being transferred for processing any such application by the Entity.
SECTION 8.02 Severability

It is an express condition of the granting of this tax exemption that during its duration, the Entity shall not, without the prior consent of the Municipal Council by ordinance, convey, mortgage or transfer, all or part of the Project so as to sever, disconnect, or divide the Improvements from the Land which are basic to, embraced in, or underlying the exempt Improvements.

SECTION 8.03 Subordination of Fee Title

It is expressly understood and agreed that the Entity has the right, subordinate to the lien of the Annual Service Charges, and to the rights of the City hereunder to encumber and/or assign the lease to the Land and/or Improvements, and that any such encumbrance or assignment shall not be deemed to be a violation of this Agreement.

{End of Article VIII}
ARTICLE IX

WAIVER

SECTION 9.01 Waiver

Nothing contained in this Agreement or otherwise shall constitute a waiver or relinquishment by the City or the Entity of any rights and remedies provided by the Applicable Law except for the express waiver herein of certain rights of acceleration and certain rights to terminate the Agreement and tax exemption for violation of any of the conditions provided herein. Nothing herein shall be deemed to limit any right of recovery that the City or the Entity has under law, in equity, or under any provision of this Agreement.

(End of Article X)
ARTICLE X

NOTICE

SECTION 10.01 Notice

Any notice required hereunder to be sent by any Party to another Party shall be sent to all other Parties hereto simultaneously by certified or registered mail, return receipt requested or by commercial overnight delivery service with package tracking capabilities and for which proof of delivery is available, as follows:

A. When sent to the Entity it shall be addressed as follows:

957 Broadway Urban Renewal, LLC
534 Broadway
Bayonne, New Jersey 07002
Attention: Lance Lucarelli

with copies to:

Weiner Law Group, LLP
629 Parsippany Road
Parsippany, New Jersey 07054
Attention: Michael Miceli, Esq.

B. When sent to the City, it shall be addressed as follows:

City Clerk
City of Bayonne
630 Avenue C
Bayonne, New Jersey 07002

with copies to

City of Bayonne
Law Department
630 Avenue C
Bayonne, New Jersey 07002

Inglesino, Webster, Wyciskala & Taylor, LLC
600 Parsippany Road
Parsippany, New Jersey 07054
Attention: John Wyciskala, Esq.
The notice to the City shall identify the subject with the tax block and lot as well as the tax account numbers of the tax parcels comprising the Property.

{End of Article XI}
ARTICLE XI

COMPLIANCE

SECTION 11.01 Statutes and Ordinances

The Entity hereby agrees at all times prior to the expiration or Termination of this Agreement to remain bound by the provisions of Applicable Law and any lawful ordinances and resolutions of the City, including, but not limited to, the Long Term Tax Exemption Law. The Entity's failure to comply with such statutes or ordinances shall constitute a violation and breach of the Agreement.

{End of Article XII}
ARTICLE XII

CONSTRUCTION

SECTION 12.01 Construction

This Agreement shall be construed and enforced in accordance with the laws of the State of New Jersey, and without regard to or aid or any presumption or other rule requiring construction against the Party drawing or causing this Agreement to be drawn since counsel for both the Entity and the City have combined in their review and approval of same.

{End of Article XIII}
ARTICLE XIII

INDEMNIFICATION

SECTION 13.01 Indemnification

It is understood and agreed that in the event the City shall be named as a party defendant in any action brought against the City or the Entity by allegation of any breach, Default or a violation of any of the provisions of this Agreement and/or the provisions of the Long Term Tax Exemption Law or any other Applicable Law, the Entity shall indemnify and hold the City harmless from and against all liability, losses, damages, demands, costs, claims, actions or expenses (including reasonable attorneys' fees and expenses) of every kind, character and nature arising out of or resulting from the action or inaction of the Entity and/or by reason of any breach, Default or a violation of any of the provisions of this Agreement, the provisions of N.J.S.A. 40A:20-1 et seq., and/or any other Applicable Law except for any misconduct by the City or any of its officers, officials, employees or agents, and the Entity shall defend the suit at its own expense. However, the City maintains the right to intervene as a party thereto, to which intervention the Entity hereby consents, the expense thereof to be borne by the Entity.

{End of Article XIV}
ARTICLE XIV

DEFAULT

SECTION 14.01 Default

Default shall be failure of the Entity to conform to the terms of this Agreement and failure of the Entity to perform any obligation imposed upon the Entity by statute, ordinance or lawful regulation beyond any applicable notice, cure or grace period.

SECTION 14.02 Cure Upon Default

Should a Party be in Default of any obligation under this Agreement, the non-defaulting Party shall notify the defaulting Party and any mortgagee, if applicable, of the Entity in writing of said Default (the "Default Notice"). Said Default Notice shall set forth with particularity the basis of said Default. Except as otherwise limited by law, the defaulting Party shall have sixty (60) days to cure any Default (other than a Default in payment of any installment of the Annual Service Charge which default must be cured within ten (10) days from the date of its receipt of the Default Notice) provided such cure can reasonably be effected within such sixty (60) day period in which case Entity shall have such additional time to cure as reasonably necessary to effect same. In the event of any uncured Default by the Entity, the City shall have the right to proceed against the Property pursuant to Applicable Law. Upon any Default in payment of any installment of the Annual Service Charge, the City shall have the right to proceed to In Rem Tax Foreclosure consistent with the provisions and procedures of the In Rem Tax Foreclosure Act.

SECTION 14.03 Remedies Upon Default Cumulative; No Waiver

Subject to the other terms and conditions of this Agreement, all of the remedies provided in this Agreement to the City, and all rights and remedies granted to them by law and equity shall be cumulative and concurrent and no determination of the invalidity of any provision of this Agreement shall deprive the City of any of their remedies or actions against the Entity because of Entity's failure to pay Land Taxes, the Annual Service Charge, and/or the Administrative Fee and interest payments. This right shall only apply to arrearages that are due and owing at the time, and the bringing of any action for Land Taxes, Annual Service Charges, Administrative Fee or other charges, or for breach of covenant or the resort of any other remedy herein provided for the recovery of Land Taxes, Annual Service Charges, Administrative Fee or other charges shall not be construed as a waiver of the right to proceed with an In Rem Tax Foreclosure action consistent with the terms and provisions of this Agreement.

SECTION 14.04 Termination Upon Default of the Entity

In the event the Entity fails to cure or remedy the Default within the time period provided in Section 15.02, the City has the right to terminate this Agreement upon thirty (30) days written notice to the Entity (the "Notice of Termination").
SECTION 14.05 Final Accounting

Within ninety (90) days after the date of Termination, the Entity shall provide a final accounting and pay to the City the reserve, if any, pursuant to the provisions of N.J.S.A. 40A:20-13 and 15 as well as any excess Net Profits. For purposes of rendering a final accounting the Termination of the Agreement shall be deemed to be the end of the fiscal year for the Entity.

SECTION 14.06 Conventional Taxes

Upon Termination or expiration of this Agreement, the tax exemption for the Project shall expire and the Land and the Improvements thereon shall thereafter be assessed and conventionally taxed according to the general law applicable to other nonexempt taxable property in the City.

{End of Article XV}
ARTICLE XV

MISCELLANEOUS

SECTION 15.01 Conflict

The Parties agree that in the event of a conflict between the Application and this Agreement, the language in this Agreement shall govern and prevail.

SECTION 15.02 Oral Representations

There have been no oral representations made by either of the Parties hereto which are not contained in this Agreement. This Agreement, the Ordinance of the City authorizing this Agreement, and the Application constitute the entire agreement between the Parties and there shall be no modifications thereto other than by a written instrument executed by the Parties hereto and delivered to each of them.

SECTION 15.03 Entire Document

All conditions in the Ordinance of the Municipal Council approving this Agreement are incorporated in this Agreement and made a part hereof.

SECTION 15.04 Good Faith

In their dealings with each other, the Parties agree that they shall act in good faith.

SECTION 15.05 Recording

This entire Agreement will be filed and recorded with the Hudson County Clerk by the Entity at the Entity's expense.

SECTION 15.06 Municipal Services

The Entity shall make payments for municipal services, including water and sewer charges and any services that create a lien on a parity with or superior to the lien for Land Taxes (but only if the land is determined not to be exempt pursuant to the Long Term Tax Exemption Law) and Annual Service Charges, as required by law. Nothing herein is intended to release Entity from its obligation to make such payments.

SECTION 15.07 Annual Service Charge Paid to County

Pursuant to N.J.S.A. 40A:20-12, the City shall remit five percent (5%) of the Annual Service Charge to Hudson County.

SECTION 15.08 Financing Matters
The financial information required by the final paragraph of N.J.S.A. 40A:20-9 are set forth in the Application.

SECTION 15.09 Counterparts

This Agreement may be simultaneously executed in counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

SECTION 15.10 Amendments

This Agreement may not be amended, changed, modified, altered or terminated without the written consent of the Parties hereto.

SECTION 15.11 Certification

The City Clerk shall certify to the Tax Assessor, pursuant to N.J.S.A. 40A:20-12, that a Agreement with an urban renewal entity, i.e., the Entity, for the development of the Redevelopment Area, has been entered into and is in effect as required by N.J.S.A. 40A:20-1, et seq. Delivery by the City Clerk to the Tax Assessor of a certified copy of Ordinance No. _______ adopted by the Municipal Council on _______ 2016 approving the tax exemption described herein and this Agreement shall constitute the required certification. Upon certification as required hereunder, the Tax Assessor shall implement the exemption and continue to enforce that exemption without further certification by the clerk until the expiration of the entitlement to exemption by the terms of this Agreement or until the Tax Assessor has been duly notified by the Clerk that the exemption has been terminated.

Further, upon the adoption of this Agreement, a certified copy of the Ordinance, Ordinance No. _______ adopted by the Municipal Council approving the tax exemption described herein and this Agreement shall forthwith be transmitted to the Director of the Division of Local Government Services by the City Clerk.

SECTION 16.12 Severability

If any one or more of the covenants, agreements or provisions herein contained shall be held to be illegal or invalid in a final proceeding, then any such covenants, agreements or provisions shall be null and void and shall be deemed separable from the remaining covenants, agreements or provisions and shall in no way affect the validity of any of the other provisions hereof.

SECTION 16.13 Effect of Amendment and Restatement

This Amended Agreement integrates all of the terms and conditions mentioned herein or incidental hereto, and supercedes all negotiations or previous agreements between the Parties with respect to all or any part of the subject matter hereof, including, but not limited to the Original Agreement.

{End of Article XVI}
IN WITNESS WHEREOF, the parties have caused these presents to be executed as of the day and year first above written.

957 BROADWAY URBAN RENEWAL, LLC, a New Jersey limited liability company

By: 
Title: Managing Member

THE CITY OF BAYONNE

By: 
James Davis
Mayor

STATE OF NEW JERSEY : ss
COUNTY OF HUDSON : ss

The foregoing instrument was acknowledged before me this ___ day of ____, 20___, by 957 Broadway Urban Renewal, LLC, a New Jersey limited liability company, by __________, its Member, on behalf of the entity.

Notary Public

Commission Expiration: ____________________
LIST OF EXHIBITS

The following Exhibits are attached hereto and incorporated herein as if set forth at length herein:

A. PILOT Application with Exhibits
B. Ordinance
C. Certificate of Formation – 957 Broadway Owner Urban Renewal, LLC
EXHIBIT E
January 13, 2017

City of Bayonne
630 Avenue C
Bayonne, New Jersey 07002

Re: 957 Broadway Urban Renewal, LLC
     Block 77, Lots 16-24 (the “Property”)
     Bayonne, New Jersey

Francis Pisani Architect is the architectural firm responsible for performing the contract work for the mixed-use project on the Property, as approved by the City of Bayonne Planning Board. Francis Pisani is duly licensed and in good standing under the laws of the State of New Jersey.

I hereby state to the best of my professional knowledge, information, and belief that the Project Cost Estimate, attached hereto, to the Property is accurate and consistent with standard Project Costs for similar contract work.

Very truly yours,

FRANCIS PISANI ARCHITECTS

Francis A. Pisani, AIA
Principal
NJ R.A. License No. NJ 21A100422500
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<thead>
<tr>
<th>CONSTRUCTION BUDGET</th>
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<tr>
<td>51 EA</td>
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<td><strong>SECT</strong></td>
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<tr>
<td>Demolition</td>
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<tr>
<td>Sitework</td>
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<td>Electrical</td>
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<td>Fire Code 7th+ Costs?</td>
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<tr>
<td>Plumbing</td>
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<tr>
<td>Core Drilling</td>
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<tr>
<td>Rough &amp; Finish Carpentry</td>
</tr>
<tr>
<td>Interior doors &amp; hardware</td>
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<tr>
<td>Drywall and insulation</td>
</tr>
<tr>
<td>Spray Foam</td>
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<tr>
<td>Flooring Wood Ceramic Carpet</td>
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<td>Window Treatments</td>
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<td>Roofing &amp; Roof Pavers</td>
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<tr>
<td>Metal or Precast Panels</td>
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<td>Sprinkler</td>
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<tr>
<td>Appliance Cabinets &amp; Countertops</td>
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<tr>
<td>Specialty Glass</td>
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<tr>
<td>Windows</td>
</tr>
<tr>
<td>Hollow Metal Doors</td>
</tr>
<tr>
<td>Roof Top Amenity Gym Lounge (incl. Pool, gym equip &amp; indoor/outdoor fum</td>
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<tr>
<td>Passenger Elevator &amp; Car</td>
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<tr>
<td>Painting/Wallpaper</td>
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<tr>
<td>Misc Metals</td>
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<td>Garbage Door</td>
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<td>Garbage Striping</td>
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<td>Garage Bike Racks stops</td>
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<td>Signs</td>
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<td>Mailboxes</td>
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<td>Misc Labor</td>
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<tr>
<td><strong>Total Hard Costs</strong></td>
</tr>
<tr>
<td>2% Contractors fee (2%)</td>
</tr>
<tr>
<td>5% Contingency (5%)</td>
</tr>
<tr>
<td>6% General Conditions</td>
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<td><strong>TOTAL</strong></td>
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EXHIBIT F
# FINANCIAL PLAN - INCOME AND EXPENSE STABILIZED
## 957-965 BROADWAY RENTAL APARTMENTS

## Income

<table>
<thead>
<tr>
<th>Income Description</th>
<th>Units</th>
<th>Revenue</th>
<th>Annual Per Unit</th>
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<tr>
<td>Potential Income - Residential Apartments</td>
<td>91</td>
<td>$2,575,754</td>
<td>$28,305</td>
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<tr>
<td>Potential Income - Amenity Fee</td>
<td>91</td>
<td>$45,500</td>
<td>$500</td>
</tr>
<tr>
<td>Potential Income - Residential Parking</td>
<td>125</td>
<td>$282,500</td>
<td>$2,100</td>
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<tr>
<td>Potential Income - Storage Rooms</td>
<td>60</td>
<td>$72,000</td>
<td>$1,200</td>
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<tr>
<td>Potential Income - Retail 8382SF</td>
<td>1</td>
<td>$251,460</td>
<td>$251,460</td>
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<tr>
<td>Potential Income - Community/Retail Parking</td>
<td>25</td>
<td>$36,400</td>
<td>$1,456</td>
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<tr>
<td><strong>Total Potential Revenue</strong></td>
<td></td>
<td><strong>$3,243,814</strong></td>
<td></td>
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</tbody>
</table>

| Less Vacancy & Collection Loss (Residential Apartments)  | 5%    | $(128,738) | $(1,415)       |
| Less Concession Adjustment                               | 2%    | $(51,155)  | $(586)         |
| Less Vacancy & Collection Loss (Amenity Fee)             | 5%    | $(2,275)   | $(25)          |
| Less Vacancy & Collection Loss (Residential Parking)     | 5%    | $(13,125)  | $(105)         |
| Less Vacancy & Collection Loss (Storage Rooms)           | 5%    | $(3,600)   | $(50)          |
| Less Vacancy & Collection Loss (Retail)                  | 10%   | $(25,146)  | $(25,146)      |
| Less Vacancy & Collection Loss Community/Retail parking  | 10%   | $(3,640)   | $(146)         |

**Total Expected Revenue Loss** $ (228,089)

**Total Expected Effective Gross Income** $ 3,015,525

## Expenses

<table>
<thead>
<tr>
<th>Expense Description</th>
<th>PER UNIT</th>
<th>% of GCI</th>
</tr>
</thead>
<tbody>
<tr>
<td>Real Estate Taxes/Annual Service Charge</td>
<td>12%</td>
<td>12.00%</td>
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<tr>
<td>Management Payroll</td>
<td>52,000</td>
<td>1.72%</td>
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<tr>
<td>Parking Payroll</td>
<td>131,000</td>
<td>4.34%</td>
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<tr>
<td>Cleaner/ Porter Payroll</td>
<td>40,000</td>
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<tr>
<td>Maintenance</td>
<td>25,000</td>
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<td>Utilities</td>
<td>90,000</td>
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<td>Security Concierge</td>
<td>148,512</td>
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<td>Landscaping/Snow</td>
<td>9,000</td>
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<tr>
<td>Marketing</td>
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<tr>
<td>Replacement Reserves - Per Unit</td>
<td>$250.00</td>
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<tr>
<td>Shuttle allowance</td>
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<td>Acct &amp; Legal</td>
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<td>Insurance</td>
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<tr>
<td>Administrative Expenses</td>
<td>30,000</td>
<td>0.99%</td>
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<tr>
<td>Elevator Maintenance (passenger &amp; car)</td>
<td>38,000</td>
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<td>Turnover Costs ($500/unit, 40% turnover)</td>
<td>18,200</td>
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<td>Fire Alarm Monitoring</td>
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<tr>
<td>Management</td>
<td>90,466</td>
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**Expense Subtotal** $1,179,291 | **Net Operating Income** $1,836,235

---

Permanent Loan, Fixed Rate 5% $22,000,000

Equity Required
### Apartment Rent

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<th>SF</th>
<th>CITY</th>
<th>RENT</th>
<th>PER</th>
<th>MARSE</th>
<th>PER</th>
<th>TERRACE</th>
<th>DAILY</th>
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<th>POTENTIAL</th>
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<tbody>
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<td>2</td>
<td>C 320</td>
<td>2</td>
<td>480</td>
<td>2</td>
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<td><strong>TOTALES</strong></td>
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### Garbage Fee

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<th>SF</th>
<th>CITY</th>
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<th>PER</th>
<th>MARSE</th>
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### Laundry Fee

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### Other Residential Revenues

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### Total Residential Revenues

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### Loss Calculation and Vacancy Loss

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### Total Expected Residential Revenue

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### Other Residential Revenues

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